

# Collaborate. Grow. Build relationships. Capgemini IBX Supplier Network.



Whether you are a supplier looking to grow your business or a service provider wanting to improve your collaboration ability with existing buying customers, Capgemini IBX Supplier Network can provide you with a solution.

Increased profitability per order. Lower cost per transaction. Streamlined processes and efficient collaboration tools. Your assortment on 24/7 display to more than 350 large buying organizations around the world. Welcome to Capgemini IBX Supplier Network.

All it takes is a moment of your time, creating a supplier profile or activating and enabling features related to your existing supplier profile. Getting to this point requires obtaining a basic network membership, which is not only easy but also entirely free of charge. Like the other 550,000 suppliers already transacting through our network, you do not pay until there is play. Cost only occurs in line with the volume of your transactions over the network. Now, let's have a look at the capabilities for a supplier in Capgemini IBX Business Network:

**People matter, results count.**

### Sales and Marketing

- Advertise your products with Ready-to-Go Catalogs including product descriptions, e-Forms, pictures and attachments
- Make sure your business is considered when qualified prospects are ready to buy
- Get quality leads and boost awareness among your target customers by having an updated profile in the IBX Supplier Network
- Make your bidding process more efficient with online RFPs and quotes

### Order Management

- Speed up your customer order process with end-to-end collaboration on order fulfillment
- Receive orders online, via email or system-to-system
- Eliminate delays with rule-based order routing and automated notifications
- Ensure order tracking and completion in a timely manner

### Catalog Management

- Grow sales with existing customers through improved compliance to contract
- Increase customer order accuracy and reduce errors in the order fulfillment process
- Show your products in front of buyers in an active buying cycle and help them find your products with current specs and pricing
- Choose between many available e-Catalog formats or quickly create one custom format that fits your exporting system
- Manage all customer catalog activity from one easy-to-use catalog dashboard
- Upload and publish catalogs in one single step

### Invoice Management

- Accelerate payments, eliminate errors and increase productivity with e-Invoicing
- Flip orders to invoices, enter non-PO invoices or upload invoices via FTP
- Send invoices system-to-system or via Virtual Printer to get a fully automated process
- Deliver high-quality invoices with the built-in order/invoice validation and enrichment features
- Ensure legal compliance with audit logs and archives while benefiting from Capgemini's extensive knowledge about local VAT regulations
- Easy and timely access to invoice and payment status reduces payment insecurities and allows for improved cash flow planning while reducing accounts receivable costs

**Once you have created your supplier profile, it activates your basic membership, providing you with the following capabilities:**

- A rich promotional company profile on Capgemini IBX Supplier Network
- Ability to receive Purchase Orders (via email, an online portal or direct system integration)
- Ability to send Order Response and Advanced Shipping Notice
- Respond to customer RFQs
- Publish Ready-to-Go Catalogs for instant buyer adoption and connection
- Monitor invoice payment status through the IBX Invoice Status Dashboard

We know that our customers – both on the buy side and sell side – benefit from these capabilities. We are confident that your organization would agree that 40% fewer customer support calls post-integration bring something good for all collaborating parties. The fact that the same changes can reduce processing costs by up to 75% tells us we are on to something good. We look forward to seeing you as a partner on the Capgemini IBX Supplier Network. [Sign up here today.](#)

Register today to join IBX Supplier Network





## About IBX Business Network

About IBX Business Network The IBX Business Network is part of the Capgemini Group, one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2014 global revenues of EUR 10.573 billion. Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Connecting over 350 large buying organizations, 550 000 suppliers and providing services in more than 140 geographies, the IBX Business Network is a Cloud-based, ERP independent, e-Procurement platform that optimizes user-experience, enables superior spend management, while exacting lower total cost of ownership. Part of Capgemini's BPO portfolio, the IBX Business Network is a complete ready-to-run procurement service that supports the entire closed-loop Source-Purchase-Pay process, resulting in lower costs and faster ROI, increased spend visibility and transparency, increased control and compliance and improved supplier quality.

Learn more about us at  
[www.capgemini.com/ibx](http://www.capgemini.com/ibx)